



ALLENTOWN CHAPTER

Allentown, Pennsylvania

April 2004

www.csiallentown.org

ALLENTOWN CHAPTER

THE DUNCELIST

EXTRA! EXTRA! READ ALL ABOUT IT

The newsletter has gone electronic! If you know of someone who is not receiving the newsletter in their email, have them send an email to csi.allentown@verizon.net, or sign up on our website at www.csiallentown.org.



This Month's Meeting

Expo 2004

The Creation of Solutions through Information

Come out for a day of hands on learning to solve the problems that we as architects, engineers, contractors and owners are faced with daily!!!!

Complimentary Food, Beverages and Wine and Hors devours will be provided throughout the day!

Wednesday, April 14, 2004

Days Inn Conf. Center, Rts. 22 & 309, Allentown, PA
9:00AM to 5:00PM

Seminars	<u>Time</u>	<u>Topic</u>
	8:30am to 10:00am	Preventing Construction Litigation Panel Discussion
	11:00am to 12:30pm	The Implementation of the PA State Uniform Construction Code
	3:00pm to 4:30pm	Signature Structures

For more information check out our website

Allentown Chapter CSI—Mission Statement

The Allentown chapter of CSI strives to provide opportunities for education, and the exchange of knowledge and information for its members and the construction community by using the available resources through its diverse membership and relationships.

Inside this issue:

President's Message	Page 2
Editor's Message	Page 2
One Hour Before Bid Time	Page 3
Newsworth	Page 4
Industry News	Page 5-6
Industry News	Page 7-8
Industry News	Page 9
Calendar of Events	Page 10

NEXT MONTH

May 19th, 2004

One hour before bid time. Presented by Bill Brightbill, FCSI, CDT and Steve Daniels, CSI

FOLLOWING MONTH

June 21st, 2004

Detailing Concrete Masonry to Resist Moisture Penetration.

Contacts

CHAPTER OFFICERS

DAVE HAUSMAN (484)223-1761
President (04) dhausman@libertyngr.com
ROXANNE VERRASTRO, IIIDA, CCA (610)434-7236
President-Elect/Publicity (04) roxanne@decampassoc.com
MITCH MILLER (610)559-6000
Vice President/Advisor mmiller@usaarchitects.com
JOHN SWEIGART, CDT (610)621-2000
Secretary (03) jdsacadia@juno.com
MARK NATRESS (610)682-0700
Treasurer/Advisor (03) mark@mldofreading.com

CHAPTER DIRECTORS

STEVE MOYER (04) (610)997-3119
bbflat@netzero.net
JEFF SUROVI, CDT (04) (620)867-6160
jsurovi@enter.net
DENNIS HERMAN (04) (610)395-0971
dherman@kce-inc.com
MICAH J. HESSINGER, CDT (04) (610)367-4200
mhessinger@hollenbach.com
DAVID FENSTERMACHER (04) (610)437-1737
dfenster@architecturalstudio.com

COMMITTEE CHAIRS

JEFF SUROVI (610)867-6160
Programs
TINA EICHLIN (610)965-3068
Hospitality eichlin@netcarrier.com
CHUCK BLEAKLEY (610)705-4996
Technical chuck_bleakley@ici.com
BRUNO BIANCHINI, RA (610)437-9626
Education djanedowning@breslinarchitects.com
JOHN SWEIGART, CDT (610)621-2000
Certification
MITCH MILLER, ARA, CDT (610)559-6000
Awards
STEVEN MOYER (610)997-3119
Membership
E. GORDON GRADWELL (610)395-5262
Historian
SUSAN MARTIN (215)343-5423
Academic Affairs martin@constructionsupport.com
MICAH J. HESSINGER, CDT (610)367-4200
Punchlist Editor
BRAD TEETERS (610)406-0848
Electronic Comm. brad@mldofreading.com
TINA MONTONE (610)395-8445
Publicity tmontone@atas.com

ADVISORY BOARD

MATT BAKER (06) (610)797-9272
asmatt@rcn.com
MITCH MILLER, ARA, CDT (08) (610)559-6000
MARK NATRESS (03) (610)682-0700

MIDDLE ATLANTIC REGION

INSTITUTE DIRECTORS

SAL VERRASTRO, CCS, CCA, AIA (610)865-2621
sverraastro@spillmanfarmer.com
GLORIA BUCHANAN (703)803-2802

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PUBLICATION DEADLINE
Friday After Chapter Meeting

The President's Message

Spring has arrived !!!

Along with spring comes our 26th Annual Expo 2004 on April 14. You should all have received the publicity about the Expo. I hope you noticed the new time 9:00 AM to 5:00 PM. There are three good Educational Seminars planned with AIA LU's & CEU's provided. Please come out and support YOUR Chapter.

April 16 and 17 is the Middle Atlantic Region Leadership Orientation Seminar in Frederick, Maryland. Officers and Committee Chairs are encouraged to attend and receive information regarding your leadership positions.

April 21-24 is the CSI Show in Chicago. I attended last years and fell in love with the City of Chicago and look forward to returning. The Show offers the latest product technology and educational programs that are very informative.

As you can see, April is a busy month. If you can't make it to one of the mentioned functions, make it a point to come to May's meeting and see our new venue, the Holiday Inn Conference Center. Hope to see you in May.

David C. Hausman, CSI
President

From The Editor's Desk

Greetings!

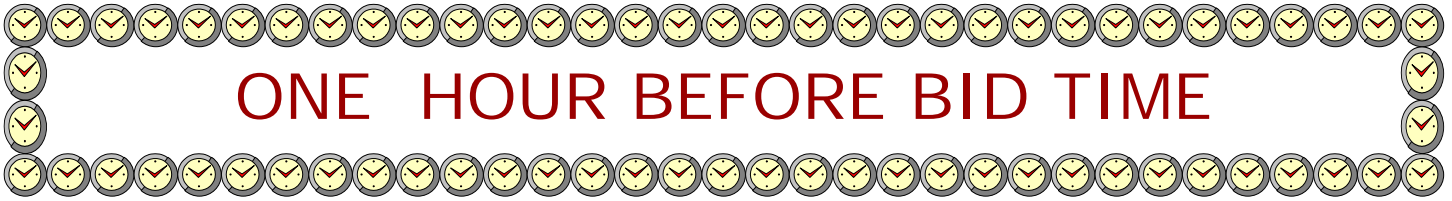
I am back, at least for this month anyway, taking care of the newsletter for Micah.

We are sorry for not getting the newsletter out the last two months. Unfortunately, our jobs, the ones that pay us every week, must come before the needs of the chapter (sometimes).

Those of you who missed last month's meeting missed a very interesting look at why pressure treated lumber has gone through a major overhaul. Did you know that is used to be made with arsenic (rat poison)? Me neither, but now I do. Good job to Sal and Dave for such a fine presentation.

Remember, we still meet the third Wednesday of every month.

Sincerely,
Brad Teeters, CSI



ONE HOUR BEFORE BID TIME

Ever wonder what happens in a general contractor's office just before that big bid goes in? Is everyone calm and cool or is it chaos? Does everything go as planned, or do surprises come with each fax and phone call? "One Hour Before Bid Time" is a practical exercise in acquainting all segments of our industry in the perils of bid day. You will experience the thrill and pain of the hectic pace created by document requirements, last minute subcontractor/vendor participation and financially impacted decision. Bring your competitive spirit and a calculator to this entertaining and informative presentation.

Presented by:
William R. Brightbill, FCSI, CDT
Project Manager
Modernfold of Central PA

And

Steven L. Daniels, CSI
Construction Consultant

Bill and Steve have been presenting programs of interest to all disciplines of the construction industry for the past 10 years. Both are members of the Central Pennsylvania Chapter. Bill is a 27 year member of CSI; a Fellow of the Institute, a past Treasurer of the Institute, a former Director of the Middle Atlantic Region, and has also served in various positions at the chapter, region, and institute level. Steve is also a 27 year CSI member; a former Director of the Middle Atlantic Region and has also served in various positions at the chapter, region, and institute level.

Newsworthy



Tina Montone

Let's welcome the latest addition to the CSI family!!!!

Congratulations to Tina Montone of Atas International, Inc. and her husband on the birth of a beautiful baby girl on March 2, 2004. Her name is Evelyn Mary Montone and at birth she was 7lbs, 13oz and was 21 inches long.



John Sweigert

Peggy Sweigart called Mitch Miller to inform CSI that John had quadruple bi-pass surgery on Tuesday March 23. On Monday John had a Cardiac Catherization, at which point, the doctors discovered two of his arteries were only hanging on by a thread. As we all know, John puts forth 150% in everything he does for CSI as well as business. he is in the Reading Hospital, ICU right now and is scheduled to be released to Building R-3 sometime Wednesday. We will be sending flowers from the Allentown Chapter, however, personal cards would certainly go a long way to bring him cheer.

John Sweigart has been released from the hospital and is at home recuperating. He will be home for 4-6 weeks and will be restricted to no lifting or driving. He welcomes phone calls at home and cards. His home address is:

John Sweigart
602 Clair Street
Reading, PA 19607
610-777-8861

Wayne D. Blacker

Wayne D. Blacker, 48, of Wescosville, died April 3. He was employed by his father at Harold M. Blacker General Contractors, Wescosville, since he was 14 years old and currently was project manager and estimator. Born in Allentown, he was a son of Harold M. and Grace G. (Kolb) Blacker of Wescosville and the husband of Pamela (Deysher) Blacker for the past 19 years. He was a graduate of Emmaus High School and Attended L.C.C.C. He was a member of Faith Lutheran Church, Whitehall, and a former member of the Masonic Lodge, Trexlertown. He served a term in 1994 as president of the Associated Builders & Contractors, Eastern Pennsylvania Chapter, and was a member of C.S.I., Allentown chapter. Active in local sports, he coached for the East Penn Emmaus Midget Football Association for many years and T-ball for the Emmaus Youth Association. He was a scorekeeper for the Lower Macungie Youth Association and was active in the Green Hornet Touchdown Club, Emmaus. Survivors: Wife; parents; son, Ryan, and daughter, Laura, both at home. Services: 11 a.m. Wednesday in the church. Call 7-9 p.m. Tuesday, Bachman, Kulik & Reinsmith Funeral Home, 17th and Hamilton streets, Allentown, and 10-11 a.m. Wednesday in the church. Contributions: In lieu of flowers, Ryan and Laura Blacker Educational Fund or Lower Macungie Youth Association Baseball Program, both c/o the funeral home, 1629 Hamilton St., Allentown 18102.

Published in the Morning Call on 4/5/2004.

Ron Nattress

Ron Nattress of Modernfold of Reading is back in town and looking great! A lot of people have been asking about him the last few months. Feel free to call him and take him out to lunch!

Institute News

Construction Professionals to Gather in Chicago To Examine Latest Products, Learn and Network At The 48th Annual CSI Show™ & Convention

- The 48th Annual CSI Show™ & Convention occurs April 21-23 in Chicago at McCormick Place.
- The event will feature hundreds of building product exhibits, 70 continuing education sessions (double last year's number), and the CEO of the world's second largest architectural firm as keynote speaker.
- Co-locating with The CSI Show & Convention will be The TFM Show™. Registrants for one show can view the other's exhibits.
- The CSI Show's complete registration package includes admission to The TFM Show's continuing education sessions

ALEXANDRIA, VA (January 12, 2004) -- The Construction Specifications Institute (CSI) will provide architects, specifiers, engineers, contractors, and building owners the latest information on commercial building products, practices and technology at The 48th Annual CSI Show™ & Convention, April 21-23, 2004 in Chicago at McCormick Place.

One of the Nation's Premier Commercial Building Products Shows

The CSI Show & Convention will feature hundreds of companies displaying products and services representing the expanded structural and architectural divisions of MasterFormat™. Continuing education sessions begin Tuesday, April 20 and extend through Saturday, April 24. The exhibit hall opens Wednesday, April 21. Exhibit hours are:

- Wednesday, April 21 10:00 a.m. – 4:30 p.m.
- Thursday, April 22 12:30 p.m. – 5:30 p.m.
- Friday, April 23 9:00 a.m. – 1:00 p.m.

Among the exhibit floor's added features this year will be the New Products Showcase. It will feature building products representing significant advancements or innovations. Another new feature will be the Product Demonstration Area. It will enable attendees to evaluate selected products close up and hands-on.

Double the Continuing Education Opportunities

There will be 70 continuing education sessions, double last year's number, organized in 12 tracks. Offerings cover virtually every aspect of project delivery. Topics include basic skills and advanced training in construction documents and specifications, as well as hot subjects like mold, security, and green construction.

The continuing education program is designed so practitioners can acquire at one event a year's worth of Continuing Education Units, Education Contact Hours, or American Institute of Architects Learning Units to maintain licenses or certifications. The program includes Expo Education, where attendees can get continuing education credits on the exhibit floor.

Keynote Speaker is CEO of World's Second Largest Architectural Firm

Patrick MacLeamy, AIA, chief executive officer of HOK Group, Inc. (Hellmuth, Obata + Kassabaum Inc.), the world's second largest architectural firm, will deliver the keynote address during the April 21 opening general session (10 a.m. to Noon).

MacLeamy's address will build a compelling case that the nation's fragmented construction industry, which is based on 19th century techniques, is not delivering overall value to building owners, operators and end-users. He will discuss a new building standard based on the vertically integrated process widely used in the manufacturing industry.

Industry Forum to be Held

The opening general session also will include a roundtable discussion among industry luminaries. It will be led by Howard M. Mager, senior vice president of McGraw-Hill Construction and general manager of the Sweets building products directory. MacLeamy will be among the panelists.

Additional Product Knowledge and Education Available at the Co-located TFM Show

Co-locating for a second year with The CSI Show & Convention will be The TFM Show™. It is the most comprehensive conference and exhibition for facility professionals. Registration for one show includes free admission to the other show's exhibits. A new benefit for people signing up for The CSI Show's complete registration package is admission to The TFM Show's continuing education programs. For more information on The TFM Show, go to www.tfmshow.com.

Institute News (Cont.)

CSI Certification Exams to be Given April 20

On Tuesday, April 20, CSI will give the exams for its three certifications: Certified Construction Specifier, Certified Construction Contract Administrator, and Certified Construction Product Representative. Also to be given is the exam for CSI's Construction Documents Technologist certificate. Those who register by January 20 get a fee discount; the final sign-up deadline is February 20. To register, go to www.csinet.org and click on "Event Registration."

Technical Tours Scheduled

Capitalizing on Chicago's rich architectural heritage, two technical tours are scheduled for Saturday afternoon, April 24. A bus tour will trace the development of the prairie style of famed architect Frank Lloyd Wright in Oak Park and River Forest amid the world's highest concentration of Wright-designed buildings. And a walking tour will cover Chicago's historic skyscrapers.

Registration Information

Register at www.theocsishow.com or call CSI at 800-689-2900. The complete registration package provides admission to the welcome reception, the exhibit halls and education sessions at both The CSI Show and the co-located TFM Show, and a proceedings book. Nonmembers save \$140 on this package if they register by January 15. CSI members, who already get a \$90 discount on the complete registration package, save an additional \$100 if they sign up by January 15.

Industry News

ECONOMICS

Higher Steel Prices Could Push Overall Building Costs Up 8% (4/5/2004)

By Tim Grogan

The surge in steel prices during the first quarter of this year could push up overall construction costs by 3.5%, according to a study by Boyken International, an Atlanta, Ga.-based program management consultant. Boyken predicts that steel prices will continue to increase "at this rate" for "two to three [more] months," adding another 4.5% to the construction industry's overall cost structure. "The net effect on construction costs due to the general increase in steel prices is expected to be 8% for the first six months of the year before relief and consistency once again settles the marketplace," the report says. Boyken claims that for every \$100 rise in the cost of steel at the mill, the impact on total costs of construction is a 3.6% increase for a steel-frame structure and a 3.3% increase for a concrete-frame structure. "The construction industry consumes 41.5% of all steel produced in the U.S.," says Boyken. "The impact of [higher steel prices] on the total cost of a building is across the board."

Manufacturers Eye Surcharges To Pass Along Rising Steel Prices

(4/5/2004 Issue)

By Tudor Hampton in Munich

Just when everyone thought they could buy new construction equipment at rock-bottom prices, a steel-supply crisis comes along to crash the party. Manufacturers exhibiting in Munich at the world's biggest construction show, Bauma 2004, say they are planning to deal with record-high steel costs with price surcharges for new equipment ranging from 2% to 5%.

The crisis is a global problem that producers and their customers are talking about heavily at the show, being held March 29-April 4. But it has not stopped fleet owners from kicking tires and making deals. A record attendance of over 400,000 people is expected to walk the 500,000-square-meter show floor.

"This is my first time at Bauma," said George S. Young, the fourth-generation president of George Young Co., Philadelphia. He came to browse new equipment, as well as investigate foreign products not readily available in the U.S.

Rigging contractors like Young say they typically accept price increases for cranes because new technology is usually worth it. Owners tend to treat equipment like excavators and compact loaders more like commodities, analysts say.

Producers seem confident that the steel situation will not adversely affect their businesses. Some manufacturers already have raised prices this year and plan to raise them again by this summer.

"If we want to keep our boat floating, we will have to increase our prices between 7% and 10%, most likely by the middle of the year," says Luigi Porta, export manager for loader-crane producer Fassi Gru Idrrauliche, Bergamo, Italy.

Costs for cast, plate and structural steel—the backbone of work trucks, heavy equipment, diesel engines and drive-train components—quietly rose last year. But starting in January, material suppliers imposed more aggressive surcharges averaging 20% to 30%.

Ferrous metals make up 8% of overhead costs for trucks, 9% for construction equipment and 14% for engines, according to Merrill Lynch and the U.S. Dept. of Commerce. Passing costs to customers is one easy way to cope with the problem, but manufacturers typically have a hard time raising prices in a competitive marketplace (ENR 3/22 p. 31).

For large, global firms like JCB, based in Rocester, England, long-term supplier contracts give them more leverage than smaller, regional firms. However, companies of all sizes expect to pass the costs on to

Industry News (Continued)

owners within months. "You're not going to see prices go down, that's for sure," said Sir Anthony Bamford, JCB's chairman and managing director. He said that his firm is increasing prices immediately, but would not say by how much. Analysts believe they will increase 3% to 5%.

JCB buys roughly 240,000 tons of steel a year to produce 30,000 machines. On average, each machine contains 8 tons of steel, according to Bamford. Caterpillar Inc., Peoria, Ill., claims to be the world's largest buyer of plate steel, and in North America second to only Detroit automakers in all grades of steel. Cat's new Chairman and CEO, James W. Owens, told ENR that Cat has taken a 3% to 4% hit from supplier surcharges. It "likely" will pass the costs on to customers at some point. Sources believe Cat's surcharges will be 2% to 3%.

Volvo also announced on March 29 that it will charge an extra 2% to 3% starting June 1. It already marked up prices 2% in January, said Frank Manfredi, president of machinery analyst Manfredi & Associates, Mundelein, Ill.

"I guess we'll see how the year plays out," Owens said. He believes steel will have a negligible effect on the \$23-billion-a-year firm's objective to reach \$30 billion in sales by 2006. "There will be some price inflation, but I'm very excited about the economic recovery that seems to be under way," Owens said.

Overall, manufacturers believe that the steel crisis and exchange rate issues will be just bumps in the road compared with rising labor costs and looming 2005 deadlines in the U.S. and Europe for cuts in off-road diesel emissions. They say they will be thinking much more on how to make pricier diesel technology pay off for fleet owners.

Institute News (Continued)

CSI announces modest dues increase in April

The last dues increase for Professional, Industry and Associate members occurred in July 2000, at which time dues increased \$25. It's been more than eight years since dues rose for Intermediate, Student and Retired members.

In October, 2003, the board increased rates as follows:

- Professional, Industry, and Associate dues increase from \$180 to \$195 per year.
- Retired dues from \$25 to \$30.
- Intermediate dues from \$75 to \$83.
- Student dues from \$20 to \$23.

The \$15 increase for Professional, Industry and Associate members works out to slightly more than 2 percent a year since the last increase. That's more or less the rate of inflation each year. CSI still boasts dues that are below average for organizations of its type.

In the next few weeks, members who are up for renewal will begin to receive membership notifications that reflect the Institute's new dues rates. So what does \$15 mean to you as a CSI member? Here's a few possibilities:

Continued development and improvement in the technical documents and programs that advance the process of creating and sustaining the built environment. Your dues have helped pay for the development of professional resources like MasterFormat™, the Manual of Practice, and the OmniClass™ Construction Classification System. In the future, your dues will help cover the cost of maintaining these programs and documents, and creating new ones.

More opportunities to participate in the CSI Certification Program. Pursuing certification makes you a more effective professional. Achieving certification gives you proof you know how to deliver a project on time and on budget.

More education to improve your skills and advance your career. There will be more than 70 continuing education sessions at the 48th Annual CSI Show & Convention (April 21-24, Chicago). Organizers are now planning the sessions that will be offered at the 2nd CSI University Annual Conference (San Antonio, July 8-10), and the 6th Product Representative Academy (October 27-29, Denver). CSI also offers the Audio Exchange Program year-round, which brings education to your office or home through the Internet and a phone line.

More networking. On-line communities, distance learning through the Audio Exchange Program, chapter meetings, region conferences, national conferences ... and have you heard about The 48th Annual CSI Show & Convention?

Membership discounts. CSI members save money when they register for CSI events and purchase CSI products. Members are also eligible for discounts on services such as MBNA Credit Card, Shipping Plus and some new programs soon to be announced!

The Construction Specifier and NewsDigest. They come to you every month packed with the latest information on your industry and your organization.

CSINet (www.csinet.org). It would be impossible to list everything the Institute does on this page. Fortunately, CSINet can. Visit the redesigned and upgraded website to read the latest news, peruse program schedules, register for events, and post your opinions.

For more information on any program mentioned above, contact CSI Member Services at (800) 689-2900 or csi@csinet.org.

CALENDAR OF EVENTS



APRIL 2004

Sun	Mon	Tue	Wed	Thu	Fri	Sat
				1	2	3
4	5	Passover 6	7	8	Good Friday 9	10
Easter 11	12	13	CSI EXPO 14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	

2004

- APRIL 2004**
 4/4/04—Daylight Savings Time
 4/6/04—Passover
 4/9/04—Good Friday
 4/11/04—Easter
 4/14/04—CSI EXPO !!!!!
 4/21/04—Administrative Professionals Day

- MAY 2004**
 5/1/04—May Day
 5/5/04—Cinco De Mayo
 5/9/04—Mother’s Day
 5/19/04—CSI Meeting
 5/31/04—Memorial Day

- JUNE 2004**
 6/14/04 Flag Day
 6/20/04—Father’s Day